

Award to Bruce Oakley



ST. FRANCOIS COUNTY ROAD AND BRIDGE DEPARTMENT

Administrator's Office: 1 West Liberty Street, Suite 301, Farmington, Missouri 63640

Road and Bridge Department: 1640 East Woodlawn, Farmington, Missouri 63640

Clay Copeland

Highway Superintendent

(573) 315-6996

ccopeland@sfcgov.org

John Gross

Highway Administrator

(573) 631-0603

kgross@sfcgov.org

Office

PH (573) 431-4794

FAX (573) 747-3014

roadandbridge@sfcgov.org

Award

BID – SALT

Bid Opening – March 9, 2021

(Please use this form for your bid to be considered. Additional sheets may be attached)

| | |
|------------------|----------------------------|
| Company Name | <u>BRUCE OAKLEY, INC.</u> |
| Address | <u>1 ANGELICA ST.</u> |
| Address | _____ |
| City, State, Zip | <u>ST. LOUIS, MO 63147</u> |

| | |
|-------------------------|---------------------|
| Contact Person | <u>RICH COFFMAN</u> |
| Contact Phone Number(s) | <u>314-236-4060</u> |
| | _____ |

| ITEM | PRICE PER TON |
|-----------------------|----------------------------|
| Ice Control Road Salt | \$ <u>72.75</u> / TON DEL. |

To be ordered and paid for on an "as needed" basis throughout the duration of the annual bid period.

Product to be delivered within a 72 hour period once ordered.

Product will be ordered in, at least, 50 ton increments.



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| | |
|------------------|--------------------------------------|
| Company Name | <u>Compass Minerals America Inc.</u> |
| Address | <u>9900 W 109th St.</u> |
| Address | <u>Suite 100</u> |
| City, State, Zip | <u>Overland Park, KS 66210</u> |

| |
|-------------------------|
| Contact Person |
| <u>Austin Welch</u> |
| Contact Phone Number(s) |
| <u>800-323-1641</u> |
| <u>913-344-9646</u> |

| ITEM | PRICE PER TON |
|-----------------------|-----------------|
| Ice Control Road Salt | \$ <u>92.01</u> |

To be ordered and paid for on an "as needed" basis throughout the duration of the annual bid period.

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| | | | |
|------------------|----------------------------------|--------------------------|--|
| Company Name | <u>Gunther Salt Company</u> | Contact Person | |
| Address | <u>101 Buchanan Street</u> | <u>John M. Gunther</u> | |
| Address | <u></u> | Contact Phone Number(s) | |
| City, State, Zip | <u>St. Louis, Missouri 63147</u> | <u>314-241-7075 x109</u> | |
| | | <u></u> | |

| ITEM | PRICE PER TON |
|-----------------------|---------------|
| Ice Control Road Salt | \$ 102.80 |

To be ordered and paid for on an "as needed" basis throughout the duration of the annual bid period.

Product to be delivered within a 72 hour period once ordered.

Product will be ordered in, at least, 50 ton increments.



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| | | | |
|------------------|-----------------------------|-------------------------|-------------------------------------|
| Company Name | <u>Morton Salt, Inc.</u> | Contact Person | <u>Morton Salt Customer Service</u> |
| Address | <u>444 West Lake Street</u> | Contact Phone Number(s) | <u>855-665-4540</u> |
| Address | <u>Suite 3000</u> | | |
| City, State, Zip | <u>Chicago, IL 60606</u> | | |

| ITEM | PRICE PER TON |
|-----------------------|---------------|
| Ice Control Road Salt | \$ 87.70 |

To be ordered and paid for on an "as needed" basis throughout the duration of the annual bid period.

Product to be delivered within a 72 hour period once ordered.

Product will be ordered in, at least, 50 ton increments.



Anthony T. Patton
Director, Bulk Deicing US Government Sales



24950 Country Club Blvd, Suite 450
North Olmsted, OH 44070

February 17, 2021

St. Francois County Road and Bridge Department
1 West Liberty Street
Suite 301
Farmington, MO 63640

RE: BID-SALT

Cargill, Incorporated – Salt, Road Safety (“Cargill”) regrets that we will be unable to submit a bid for your deicing requirements for the winter season 2021/2022.

Please retain our name on your bidders list for possible future consideration.

Sincerely,

Mary Meehan

A handwritten signature in cursive script that reads "Mary Meehan".

Salt_CustomerCareRoadSafety@cargill.com

BRUCE OAKLEY, INC WAS THE LOWEST
PRICE BIDDER